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Mainz, Germany

Fiscal year 2015/2016

SCHOTT increases sales and earnings

- **Sales increase by 3% to just under EUR 2 billion**
- **EBIT of EUR 223 million (+26%) and EUR 139 million in consolidated net profit for the year (+47%)**
- **Good start to the new fiscal year**
- **Innovation pipeline well filled**

SCHOTT AG continued to grow in fiscal year 2015/2016. The specialty glass company succeeded once again in increasing its profitability. EBIT improved to EUR 223 million compared to EUR 178 million the previous year, an increase of 26%. Consolidated net profit for the year reached EUR 139 million, which is 47% higher than in fiscal year 2014/2015.

“Fiscal year 2015/2016 was a success for SCHOTT. The positive business development in the previous years is thus continuing,” said Dr. Frank Heinrich, Chairman of the Board of Management, at the annual results press conference. “We fully achieved our goals, especially with respect to profitability, demonstrating our competitiveness.”

Sales increased by 3% to EUR 1.99 billion (fiscal year 2014/2015: EUR 1.93 billion). Adjusted for currency effects and portfolio measures, they grew by even 6%. All three segments “Precision Materials,” “Optical Industries” and “Home Appliances” contributed to this. The foreign share of sales remained unchanged at 86%. Almost half of sales were generated in Europe, about one quarter each in North and South America and Asia. With an increase in sales of nearly 8%, SCHOTT was particularly successful in Asia. The demand for glass-to-metal connections for electronics was particularly high there. The number of employees worldwide remained unchanged at 15,000, 5,200 of whom are based in Germany.

At the presentation of the annual financial statements, CFO Dr. Jens Schulte pointed out that the company had succeeded in showing positive net liquidity for the first time in ten years. “In combination with existing financing lines, this provides us with sufficient scope for making future acquisitions,” Dr. Schulte explained. The equity ratio remained almost unchanged at 22%. Investments in property, plant and equipment amounted to EUR 173 million (fiscal year 2014/2015: EUR 156 million), including capacity expansion at the Mitterteich site in Germany, the expansion of the CERAN® Technology Center in Mainz and the construction of a new plant for pharmaceutical packaging (vials and ampoules) south of Shanghai.

Fiscal year 2016/2017: Increase competitiveness – create new growth potential

After a good start in the first three months, SCHOTT expects to achieve a sales increase of between 3% and 5% for the fiscal year as a whole. “We want SCHOTT to continue to grow sustainably and profitably with further improved customer service and consistent development of new business opportunities,” Dr. Heinrich, Chairman of the Board of Management, noted. The latest innovations will also contribute to its business success. These include SCHOTT CERAN® Miradur™, the worldwide first and only scratch-resistant glass-ceramic cooktop panel. SCHOTT is setting a new quality standard in the direction of zero defects in the production of pharmaceutical tubes with perfeXion™. With more than 100,000 records per minute, big data helps control the production process in real-time, supporting customers on the way to Industry 4.0.

SCHOTT will also invest heavily in the new fiscal year, planning to spend EUR 195 million. A major focus here will be on capacity expansion in the pharmaceutical packaging business in China, India, Switzerland and Germany.

Key figures for fiscal year 2015/2016

in million EUR	2015/2016	2014/2015	Change in %
Sales	1,992	1,927	3
Earnings before interest and taxes (EBIT)	223	178	26
Net income for the Group	139	95	47
Cash flow from operating activities	246	209	18
Net liquidity (financial balance)	20.3	-27.2	---
Investments in property, plant and equipment	173	156	11
R&D expenses	74	79	- 6
Employees on the balance sheet date (number)	15,071	15,016	0

SCHOTT is a leading international technology group in the areas of specialty glass and glass-ceramics. The company has more than 130 years of outstanding development, materials and technology expertise and offers a broad portfolio of high-quality products and intelligent solutions. SCHOTT is an innovative enabler for many industries, including the home appliance, pharma, electronics, optics, life sciences, automotive and aviation industries. SCHOTT strives to play an important part of everyone's life and is committed to innovation and sustainable success. The group maintains a global presence with production sites and sales offices in 34 countries. With its workforce of approximately 15,000 employees, sales of EUR 1.99 billion were generated in fiscal year 2015/2016. The parent company, SCHOTT AG, has its headquarters in Mainz (Germany) and is solely owned by the Carl Zeiss Foundation. As a foundation company, SCHOTT assumes special responsibility for its employees, society and the environment. www.schott.com

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Press contact:

Salvatore Ruggiero
Vice President Marketing and Communication
SCHOTT AG, Hattenbergstraße 10, 55122 Mainz
Phone: +49 (0)6131/66-4140
email: salvatore.ruggiero@schott.com



Nothing is allowed to go wrong when you're cooking. Now it won't on the cooktop panel, thanks to SCHOTT CERAN® Miradur™, the world's only scratch-resistant glass-ceramic cooktop panel.
Photo: SCHOTT



The car becomes a place of comfort: discreet light elements such as sidelights from SCHOTT lend the vehicle interior a stylish atmosphere.
Photo: SCHOTT



Fascinating flexibility: SCHOTT's micrometer-thin glass is surprisingly bendable, stable and versatile, for example as protective glass for smartphones or as covers for fingerprint sensors.
Photo: SCHOTT



SCHOTT produced more than 10 billion syringes, vials, ampoules and cartridges in fiscal year 2015/2016.
Photo: SCHOTT

These press photographs can be found on the Internet at:
<http://www.schott.com/german/news/press.html?NID=com5078>